

DCAG

The Data Center Assistance Group, Inc.

Emergency Management Preparedness

(from Auditing existing needs through Corporate Integration)

Prepared by:

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Objective



- **Present DCAG Services**
 - Awareness Training and Educational Services
 - Emergency Management Preparedness Review
 - Implementing Business Continuity Strategies
 - Supporting and Maintaining Business Continuity Plans
 - Integrating BCP within the Corporation
 - Marketing and Sales assistance

- **Establish a Strategic Alliance**
- **Provide Marketing and Sales Assistance**
- **Provide Professional Services**

Satisfying Customer Requirements

Services provided by DCAG



- **Everybody needs to protect their employees and business resources.**
- **This can be achieved by integrating Business Continuity Strategies to protect against current and future problems.**
- **We provide services that include:**
 - **Emergency Management Preparedness Review Audit;**
 - **Needs Analysis and Risk Assessment;**
 - **Business Impact Analysis (BIA);**
 - **Business Continuity Planning (organization, personnel, work flow process, tools, BCP Plan(s), documentation, and training);**
 - **BCP Support and Maintenance;**
 - **Marketing and Sales Assistance.**



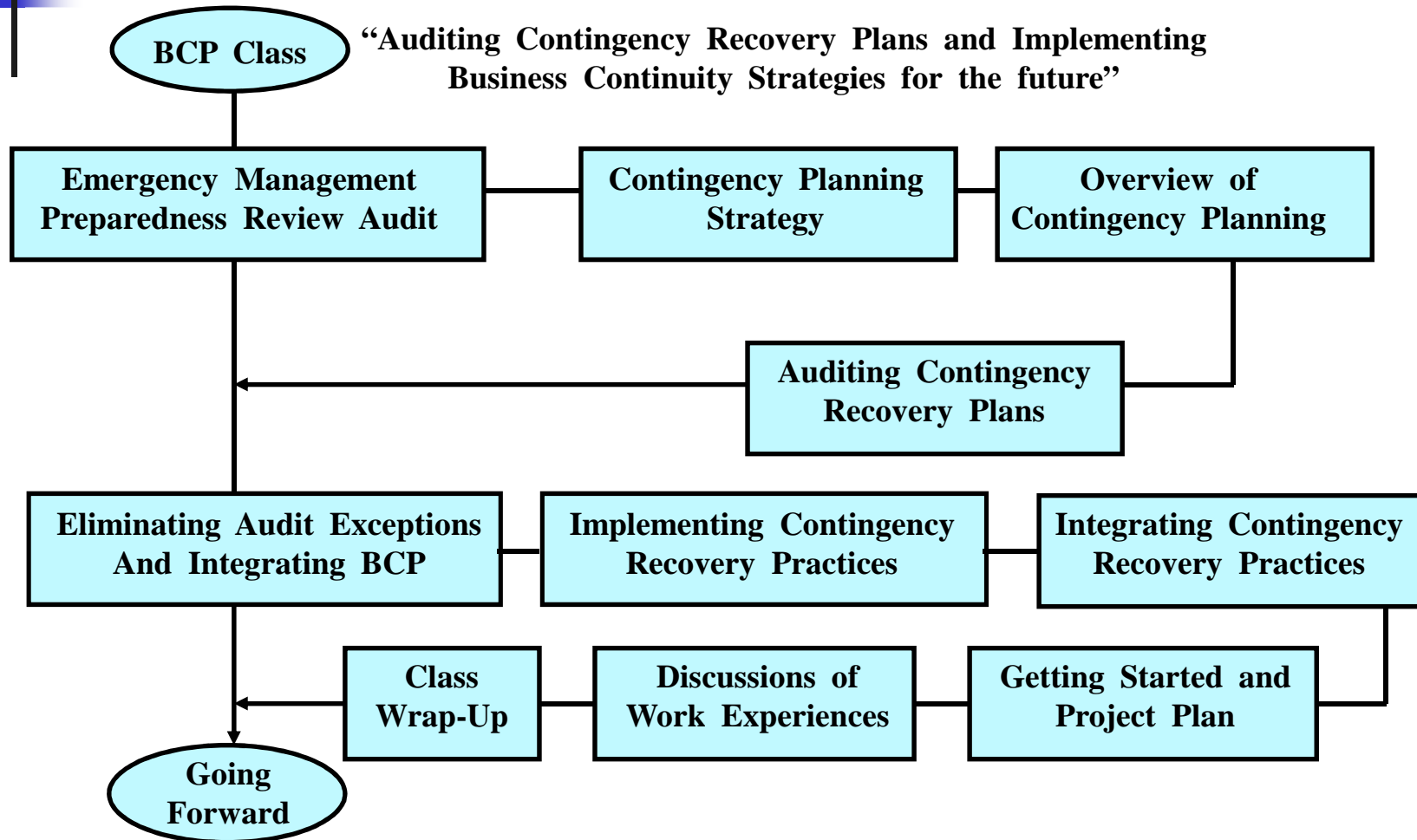
DCAG Products and Services

- **Educational Material**
 - **Auditing Contingency Recovery Plans and Implementing Business Continuity Strategies for the future (one day course)**

- **Consulting Services**
 - **Contingency Planning Audit Review**
 - **Risk Assessment and Needs Analysis of Current Conditions**
 - **Business Impact Analysis**
 - **Implementation of Business Continuity Strategies**
 - **Business Continuity Plan(s) Creation, Testing, and Implementation**
 - **Integration, Support and Maintenance of Business Continuity Plans**

- **DCAG Products**
 - **Personnel Productivity System (PPS), including: Automated Personnel System (APS), Automated Training System (ATS), and Workflow Management System (WMS) modules.**

One-day Class Overview



Consulting, Personnel, Vendors, and Products



Services provided by *DCAG*

- **Emergency Management Preparedness Review Audit;**
- **Needs Analysis or Risk Assessment** to define conditions and needs;
- **Business Impact Analysis** requirements definition and risk analysis studies;
- **Data Sensitivity** studies and evaluations;
- **EDP Security (Physical and Data)** studies and evaluations;
- **Vital Records (Vaulting Services)** and/or **Library Management;**
- **Business Recovery Documentation** evaluation and needs definition;
- **Business Recovery Plan (Development, and/or Implementation);**
- **Disaster Recovery Vendor(s) (Evaluations through Selection);**
- **Business Recovery Training;**
- **Permanent Personnel Recruitment and Placement Services;**
- **Consulting and Temporary Personnel Services.**



EMP Audit Review

- **Describe type of Business, its industry, and critical operations;**
- **Calculate geographical distribution of company locations;**
- **Define Business and Regulatory Requirements;**
- **Review BCP Standards and Procedures Manual;**
- **Review existing Business Continuity Plans;**
- **Review Help Desk Operations pertaining to Recovery Plan initiation;**
- **Perform a Business Impact Analysis and compare it to existing information;**
- **Review BCP creation, testing, and implementation;**
- **Review BCP training and awareness initiatives;**
- **Review BCP Support and Maintenance procedures;**
- **Produce a report describing findings and Audit Exceptions;**
- **Include recommendations for correcting Audit Exceptions;**
- **Provide report and recommendations to management via presentation;**
- **Include recommended work plan to eliminate Audit exceptions;**
- **Provide work plan to integrate Contingency Planning within the corporation.**



Sharing Resources to Meet a Common Goal

■ **DCAG Services can Help through:**



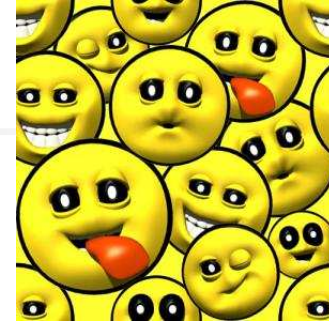
- **Sales Presentation and BCP Awareness Training;**
- **Emergency Management Preparedness Review;**
- **Needs Analysis, Risk Assessment, and Business Impact Analysis projects;**
- **Implementing Business Continuity Strategies and Integrating them within the Organizational Structure;**
- **Creating, Testing, and Implementing Business Continuity Plans;**
- **Supporting and Maintaining Business Continuity Plans;**
- **Business Continuity Documentation and Personnel Training;**
- **Optimizing Workflow Management associated with Business Continuity Planning.**

Cost Analysis



- DCAG can provide **Marketing and Sales materials** that are tailored to your needs.
- DCAG can work with your **Account Representatives** to identify and close **potential business**.
- DCAG can help complete **BCP projects** through consulting services, personnel recruitment, and project management.
- You can **reduce costs and increase revenue** by utilizing DCAG Services and Products.
- You can **optimize productivity** by utilizing DCAG for current business and to help generate new business.

Our Strengths



- **Knowledge and Experience**
- **Relationships with clients and vendors**
- **Educational and Project Materials**
- **Consulting Services**
- **Personnel Placement Services**
- **Productivity Tools and Products**
- **Desire to formulate a relationship**

Key Benefits

- **We both benefit from this relationship.**
 - **You can generate new sales through DCAG assistance.**
 - **You can keep consulting and personnel costs down by using DCAG.**
 - **DCAG can generate revenue by providing consulting services and products.**
 - **DCAG can benefit from your size and business relationships.**



Next Steps

- **Formulate Strategic Alliance with DCAG.**
- **DCAG provides Marketing and Sales assistance.**
- **DCAG helps close accounts and perform project work.**
- **DCAG products and services help increase revenue, reduce costs, and improve productivity.**
- **Both of us benefit from relationship.**

